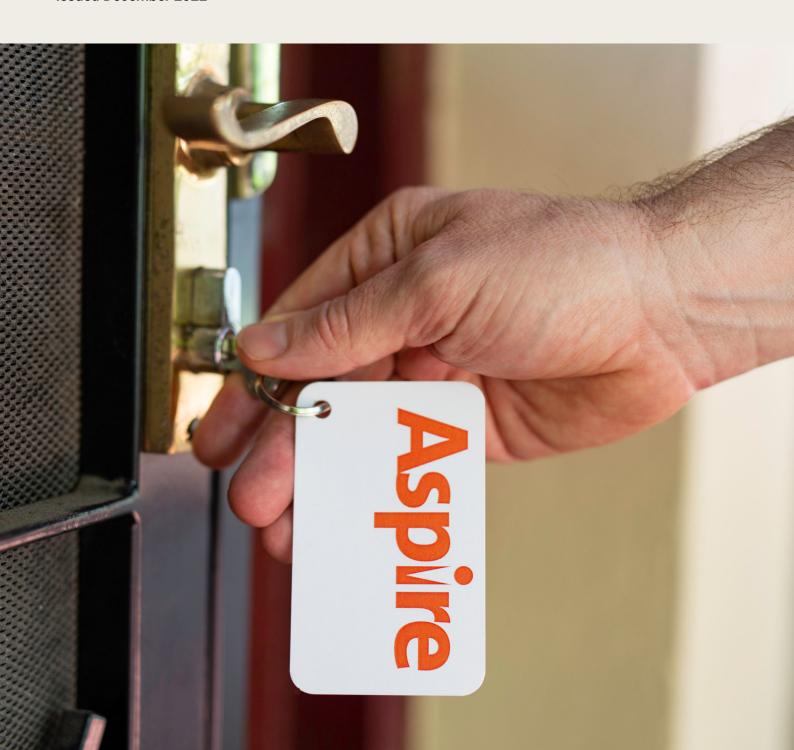


# Aspire Social Impact Bond

Annual Investor Report Period ending 30 June 2022 Issued December 2022



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# Foreword

Dear Investor,

Social Ventures Australia is pleased to present the 2022 Aspire Social Impact Bond (**Aspire SIB**) Investor Report.

30 June 2022 marked the end of the fifth year of service delivery under the Aspire SIB. As reported last year, the full contingent of 575 participants were enrolled over the first four years, and the SIB-funded program is now in the wind-down phase as participants complete their three-year support periods. However, enrolments into the program have continued under a follow-on funding arrangement between Hutt St Centre and the South Australian Government. Those enrolments, and the outcomes for those individuals, are not included in this report.

Investors recently approved an increase in the Counterfactual Conviction Rate, which was required to better reflect the pre-Aspire conviction experience of participants. The changed Counterfactual Conviction Rate applies retrospectively, and this report reflects a recalculation of prior year results using the new rate and updated Recorded Convictions data, which allow for the delay between offences and the finalisation of court matters.

The outcomes for Aspire's fifth year of operation continue to demonstrate that program participants experience a significant reduction in the rates at which they access hospital, justice and emergency accommodation services, in comparison to the baselines that program results are measured against. Over 80% of all outcomes have now been measured, and the Aspire SIB remains on track to deliver overall results at the upper end of the spectrum of performance scenarios.

78% of Aspire participants had been placed into housing by the end of Year 5. Those placed continue to demonstrate high retention rates, with 86% maintaining their tenancies.

During the year the independent evaluation of the Aspire SIB was released. The evaluation found Aspire to be a highly effective homelessness intervention, especially for people with complex needs and/or experiencing chronic or recurrent homelessness, for whom more conventional service delivery approaches may not deliver sustainable benefits.

We trust that the stories and information shared in this report will provide useful insights into the successful and inspiring Aspire journey to date.

Kind regards,



gr-

**Elyse Sainty**Director, Impact Investing Social Ventures Australia



"Since the South Australian Government established the Aspire Social Impact Bond in 2017, the program has helped some of the most marginalised members of our community to lead better lives. All those involved – participants, the Hutt St Centre, investors and government – deserve recognition for trying a new approach and helping it succeed."

**Hon Nat Cook MP**Minister for Human Services

# Aspire SIB overview

The Aspire SIB funds the delivery of the Aspire program in Adelaide, which is delivered by Hutt St Centre, a specialist homelessness service provider, in partnership with the Government of South Australia (**SA Government**). The Aspire SIB has a term of 7.75 years and utilises \$9 million of investor capital.

## **Aspire Program**

The Aspire program is based on the 'housing first' intervention model and is designed to focus on strengthening community engagement and economic participation. Under the Aspire model, participants are provided assistance in securing stable accommodation, job readiness training, pathways to training, employment and life skills development. Importantly, they also have the long-term support of a dedicated 'Navigator' to help them connect with wider support services and identify and achieve their aspirations.

The Aspire program is designed as a three-year program with tiered intensity of support. Each individual's journey is unique, and the level of support is adjusted to reflect their strengths and needs.

Figure 1 Aspire Program elements



### SIB overview

The Aspire SIB is underpinned by an outcomes-based contract between the SA Government and the Aspire SIB Trust¹. Payments are made by the SA Government based on the savings generated as a result of the program. These savings are determined by measuring the reduction in participants' utilisation of SA Government services relative to a counterfactual, or baseline. Specifically, outcome payments are made based on the reduction in the number of hospital bed days, convictions, and short-term or emergency accommodation support periods.

The level of these payments from the SA Government will in turn be reflected in the investment returns generated by the Aspire SIB.

#### Investor returns

Investors received a 2% per annum Fixed Coupon over the first 4.75 years of the bond, and will receive Performance Coupons in the final three years. Performance Coupons and Redemptions are determined by the balance of Trust Assets², and are thus directly linked to the performance of the Aspire program. Other influences include the amounts paid to Hutt St Centre and earnings on cash balances in the Trust.

Under the assumptions set out in the <u>Aspire Social Impact Bond Information Memorandum</u> dated 1 February 2017 (**Information Memorandum**), investor returns vary with the level of program performance as illustrated in Table 1.

Table 1 Aspire SIB Noteholder Returns Under Initial Assumptions

Scenario	Below Target	Target	Above Target	Outperform
Hospital Bed Days Reduction	10%	15%	20%	25%
Convictions Reduction	10%	15%	20%	25%
Accommodation Periods Reduction	40%	50%	60%	67%
Internal Rate of Return	4.5%	8.5%	12%	13%

Figure 2 Aspire SIB timeline



<sup>1.</sup> The Aspire SIB Trust (being SVA Nominees Pty Ltd as the trustee of the Aspire SIB Trust) is the issuer of the Aspire SIB, and is managed by Social Ventures Australia Limited.

<sup>2.</sup> Trust Assets are all the rights, property and undertaking of the Aspire SIB Trust

# Program update

## Participant numbers

The Intervention Group, which was complete at the end of Year 4, comprises **575 individuals**, 4% lower than the planned Intervention Group size of 600.

The Aspire program is no longer enrolling new participants in the program under the Aspire SIB arrangement. Please see previous Annual Investor Reports for further information about enrolment numbers and the profile of participants at enrolment.

## Participant engagement

The second year's enrolment group of 193 individuals reached the end of their three years of support during Year 5, bringing the proportion of the Intervention Group that has completed the program to 52%. Four individuals in this 'completed' group sadly died during their time on the program (in addition to two individuals in the first cohort).

Of the 278 enrolled individuals yet to complete their three-year support period, 199 were actively engaging with the Aspire program as at 30 June 2022, and 7 have died. This equates to a 25% disengagement rate, consistent with last year's disengagement rate and slightly lower than the initially expected rate of 33%.

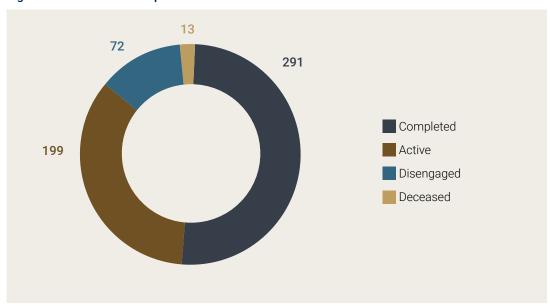


Figure 3 Intervention Group status at 30 June 2022

An increasing proportion of the active participant group are in the 'monitoring' phase of their Aspire support, where they transition to self-managing their life issues, tenancy, and employment to ensure they are self-reliant in coping with issues in the future.

Year 5 has been particularly challenging in the context of the rising cost of living. The Aspire team have utilised the broader support of Hutt St Centre to assist Aspire participants with basic material aid such as food and toiletries to help participants make ends meet.

The following chart illustrates the breadth of support provided to Aspire participants over the last five years, and the importance of addressing wellbeing, health (including mental health and dependency) and relationship issues as the bedrock of sustained change.

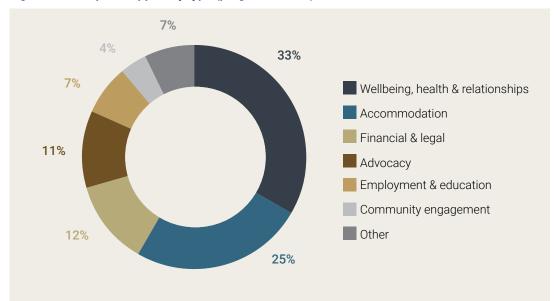


Figure 4 Participant support by type (program to date)

### Bill's Story<sup>3</sup>

"Family relationship breakdown and substance use ultimately led to me becoming homeless. I slept under a bridge, with nowhere to go or turn. I felt like a troll under that bridge.

I was facing a minor shoplifting charge, and I was worried about going to jail. I'd been there and done that, so I was doing all I could to avoid doing it again.

I went to drug court and did well, I enjoyed the positive praise when I was doing well and I started to realise there was more to life. I was working on my sobriety, then Aspire came along, they were genuine and open and for the first time in a long time I enjoyed going to a service.

I was quite surprised as it didn't look anything like a homeless organisation. It was friendly, all the staff were smiling and there was no pressure. I needed mainly housing but they went above and beyond. Housing ended up taking a bit of a back seat, I had someone to chat to about things other than housing and drugs. I had help with computer literacy and looking for jobs. It felt like a load was taken off and felt like everything was going to be ok. I was getting my life back on track.

What they did after I was housed made me feel special and like it was just for me. I had never had a house or a kitchen - when they get you the housing, they teach you how to stay in the house. How to shop, help with recipes, they did things that they didn't have to do.

Now I can use a smart phone and a computer. To start with I didn't even know how to cut and paste other than with a pair of scissors and now I can do my own resume. I am confident to use things, I know that it is ok to learn and make mistakes. I made posters to put up to get some handy man work and I have also worked in labour hire. I am independent.

Before Aspire, I was isolated and I wasn't the nicest person, people would cross the road to avoid me. That has changed because my attitude changed and I was no longer angry at everything. I realised I wasn't destined to be an asshole. Aspire helped me to see that there was good in people, no-one judged me. Aspire made me realise that there was something more for me. They brought me out of my shell. Aspire filled the gap.

It was always reinforced that I was the one doing the hard work, which I acknowledge, but I would say that it was a team effort with Aspire providing guidance."

<sup>3.</sup> The participant's name has been changed to protect their privacy

## Housing

**450 participants were placed in housing** over the first five years of the Program, representing 78% of the total Intervention Group. 90 (20%) of these placements occurred during Year 5.

In total, 309 participants have been housed by the SA Housing Authority, 132 participants were housed by a range of community housing providers and 9 participants are housed in private rental properties.

22 active participants (11% of the total active group) remained unhoused at 30 June 2022 and were on the waitlist for housing. At the time of reporting, only 10 individuals are still waiting on a placement. This residual group generally have specific property requirements which can take longer to satisfy.

The median time Aspire participants have waited to be placed in a new home is 4 months. This figure has increased over time as individuals with challenging requirements have gradually been housed. Limited affordable and social housing supply has been a critical and pervasive challenge throughout the term of the Aspire SIB. At inception, it was anticipated that a much greater proportion of participants would be housed under arrangements with community housing providers, but despite ongoing efforts it has proven difficult to secure suitable housing offers.

Aspire participants continue to be stable tenants, with **86% maintaining their tenancies**<sup>4</sup>, consistent with the 84% reported at the end of Year 4. 6% of tenants have been evicted for non-payment of rent, incarceration, antisocial behaviour or following the completion of a fixed term lease. A further 7% have voluntarily ended their tenancies for a variety of reasons, including not feeling safe, lack of connection to the local community and health reasons.

## **Employment and community engagement**

Aspire continues to support participants to achieve their community participation and wellbeing goals including in the areas of employment, education and volunteering. This may also involve support to return to or find new hobbies, like art and music.

28 individuals secured employment during Year 5. This brings the total number of Aspire participants to have secured employment since the Program's commencement to 188 (33% of all participants enrolled).

The top employment industries for Aspire participants are as follows:

- Trades and Construction
- Hospitality and Tourism
- Community Services and development
- Manufacturing, Transport and logistics

This year, 13 individuals achieved other outcomes such as volunteering roles, joining community groups and completing courses. Since Aspire began, 81 individuals (14%) have achieved outcomes of a similar nature.

Overall, almost half of participants have connected with education, employment or other goals.

<sup>4.</sup> Aspire participants who remain housed as at the completion of their three-year support period are assumed to have maintained their tenancy.

### Joe's Story<sup>5</sup>

Before Aspire, Joe had experienced homelessness for over 15 years. He had previously sustained work-related back injuries.

Joe had visited other specialist homelessness services in the past, but in some places he didn't even ask for help with accommodation, as he didn't feel comfortable and didn't know he could.

Stable accommodation was the key for Joe to begin recovery from his workplace injuries. In addition to housing support, the Aspire team was able to connect Joe with appropriate allied health support, which he needed to manage his physical injuries.

"Aspire really opened my eyes to what support was available, to things I didn't know existed," Joe said.

Through Aspire, Joe also discovered that he was entitled to a Permanent Disability Payment. Ultimately, this payment, alongside financial counselling, empowered Joe to purchase his first home and to become the very first homeowner in the Aspire program.

### **Aspire Team**

The Aspire team was generally at or close to planned resource levels over the year to June 2022. The planned team size at that point (including two roles self-funded by Hutt St Centre which are not funded by the Aspire SIB) was 13 FTE.

While the size of the team was planned to gradually decline following the completion of the enrolment period as the number of active participants in the program diminishes, additional extension funding provided by the State Government has enabled the retention of experienced Case Navigators. The team provides integrated support to SIB-funded and extension-funded participants, operating as one team at an operational level, while data collection and analysis is conducted separately for the participant groups.

Year 5 saw Covid-19 impact South Australia in a way it had not previously. The Aspire team faced the issue of both staff and participants testing positive, and the challenges of helping participants test for the illness and follow SA Health isolation requirements. Adaptations included meeting with participants outdoors with masks on to keep everyone safe and healthy.



 $<sup>{\</sup>bf 5.}\ {\bf The\ participant's\ name\ has\ been\ changed\ to\ protect\ their\ privacy.}$ 

## **Aspire Evaluation**

The SA Government commissioned a comprehensive evaluation of the Aspire SIB, and the final report was officially launched in August 2022. The evaluation was conducted by the UWA Centre for Social Impact and Flinders University.

The evaluation involved analysis of datasets provided by a range of government agencies and service providers, and in-depth interviews with Aspire participants, staff, key stakeholders and investors.

Key findings include the following:

- The Aspire program produces positive, often **life-changing outcomes** for most participants, including those for whom other interventions may not have been effective.
- The Aspire program plays an integral role in supporting participants to exit homelessness, avoid criminal activity, address problematic drug and alcohol use, and effectively manage their physical and mental health issues.
- It is unlikely that the key innovative features of the Aspire program would have been possible without the resourcing levels provided by the **social impact bond framework.**
- Relationships between the key stakeholders in the Aspire program have been characterised
  by commitment, communication and trust, and this makes an important contribution to the
  success of the Aspire SIB and the program's underpinning case management approach.
- **Investor buy-in** can help to demonstrate to service provider staff that the work they do is important and valued, and that they have a broader accountability for the outcomes they produce than to clients alone.

The evaluation findings suggest that three key factors underpin Aspire's effectiveness:

- the three-year period over which supports are offered;
- the strong relationship participants have with staff, built on intensive case management; and
- support to secure and maintain housing, notwithstanding some systemic challenges around housing supply.

"It was a privilege to conduct the evaluation of the Aspire Social Impact Bond, and particularly to hear participants' stories of how Aspire had supported them into stable housing and made possible transformative changes in their lives. The Social Impact Bond framework meant the evaluation was able to draw on rich quantitative datasets, supplemented with qualitative data collection, to build a deep understanding of Aspire's outcomes and how they were delivered.

The quality of the collaborative relationships underpinning Aspire, with vital contributions made by the Hutt St Centre, the SA Government, investors and SVA, was a key theme emerging from the evaluation. Working with a program like Aspire is evaluation at its most rewarding and a reminder of why it is so important to demonstrate social impact and identify what drives it."

- Centre for Social Impact, Flinders and Centre for Social Impact, UWA









The evaluation can be accessed on the Aspire SIB page on SVA's website.

# **Outcomes**

The outcomes data set out in this section is drawn from Deloitte's certification report for the 30 June 2022 Calculation Date.

### **Counterfactual Review**

As reported in last year's <u>Investor Report</u>, during the Year 4 outcomes data extraction process it was observed that prior year convictions data from the Courts Administration Authority had changed more than expected, including the data used to determine the counterfactual during the prior year's review process. It had become clear that data used for the counterfactual did not reflect all offences, due to the number of cases that had not yet been finalised by the end of the data capture period. SVA and the SA Government conducted a further review of the way convictions are recorded for the purpose of determining Aspire results, to ensure they more accurately capture savings to the justice system.

Following the review, it was agreed that an increase in the Counterfactual Conviction Rate was required. Investor consent was sought, and granted, under a circulating resolution dated 18 July 2022. The Counterfactual Conviction Rate was **amended from 0.8 to 1.2**, applicable retrospectively from the commencement of the Aspire SIB. Refinements were also agreed to the basis of determination of Recorded Convictions.

### **Measurement Years**

Outcomes for each individual are measured over the three-year period commencing on their enrolment date. Individuals who have died are excluded from measurement after the date of their death. The table below compares the planned and actual aggregate 'Measurement Years' recorded up to Calculation Date 5.

Table 2 Measurement Years

	Plan	Actual	Variance
Measurement Years	1,500 years	1,412 years	-6%

There will be a maximum of 1,703° Measurement Years recorded over the full contract. Accordingly, 83% of total outcomes have been measured at this point.



<sup>6.</sup> This figure reflects both enrolments and the number of deaths that have occurred amongst participants.

### **Service Utilisation Reduction**

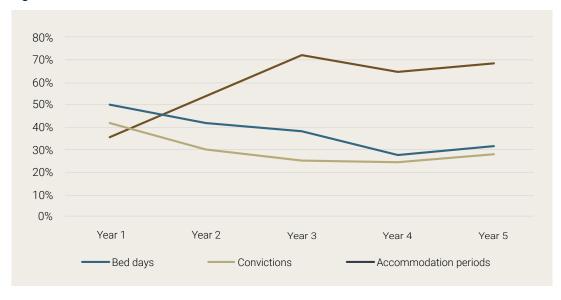
The table below sets out the counterfactual and recorded rate of service utilisation for each metric and the percentage Reduction achieved. Data is presented on a cumulative basis and as such covers the first five years of the Program in total. **Outcomes across all metrics are above the Outperform** scenario as identified in the Information Memorandum.

**Table 3 Service Utilisation Rates** 

Outcome metric	Counter- factual Rate Per Person <sup>7</sup>	Recorded Rate Per Person	Initial Target Reduction	Actual Reduction
Hospital bed days	5.9 pa	4.0 pa	15%	32%
Convictions	1.2 pa	0.9 pa	15%	28%
Accommodation periods	1.1 pa	0.4 pa	50%	68%

The Reduction in service utilisation at each of the first five Calculation Dates (for the cumulative results to date at each point) are shown below.

Figure 5 Reduction in service utilisation



#### Health outcomes

Health outcomes, as measured by the reduction in hospital bed days, remain strong. On a single year basis, the Year 5 outcome was a 43% reduction relative to the baseline, which is a strong rebound from the figure of 14% in Year 4. It is hypothesised that FY21 was particularly impacted by Covid-19, with participants experiencing heightened anxiety and social disconnection.

<sup>7.</sup> At inception, the counterfactual rates were: Bed Days – 3.3; Convictions – 1.3; Accommodation – 2.0

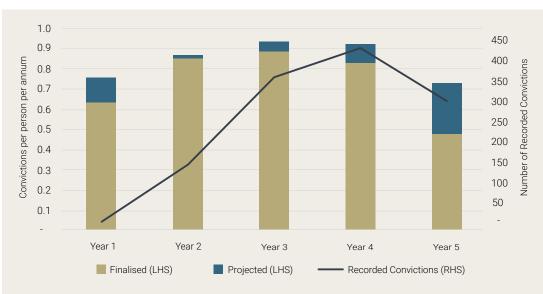
#### Justice outcomes

As outlined in the circulating resolution dated 18 July 2022, the number of Recorded Convictions now includes an allowance for convictions that will arise in respect of unfinalised offences at each Calculation Date. Unfinalised offences are assumed to lead to a conviction at the same rate as cases finalised over the program to date, which was 75% as at Calculation Date 5. Estimates are replaced by actual outcomes as cases are finalised.

The offence data for Years 1-4 has 'matured' since 30 June 2021 data was analysed for the purposes of the review of the Counterfactual Conviction Rate:

- The total number of offences recorded in respect of those four years increased by 25%, with
  the vast majority of the increase relating to offences committed in Year 4. This indicates a lag
  in the reporting/recording of offences, which was likely exacerbated by Covid-19 related court
  delays.
- The proportion of all cases (including newly recorded offences) that have been finalised increased from 74% to 92%.

The chart below shows the number of finalised and projected convictions per person, and the total number of Recorded Convictions, for each program year.



**Figure 6 Recorded Convictions** 

Based on the 'data maturity' patterns observed above, it is expected that some offences committed during Year 5 had not yet been recorded in courts data at 30 June 2022, and that the Year 5 Recorded Convictions will increase over time.

#### Accommodation outcomes

The pleasing continuation of the strong reduction in use of crisis accommodation services reflects the increasing proportion of participants who are permanently housed.

## **Avoided Services**

Taken together, the Reduction in the rate of service utilisation per annum, the Measurement Years, and the number of individuals who have completed their Aspire support determine the number of Avoided Services.

Avoided Services = Counterfactual Rate x Reduction x (Measurement Years + 5 x Completed Individuals)

Table 4 Avoided Services at end of Year 5

Outcome metric	Planned Avoided Services	Actual Avoided Services	Variance
Hospital bed days	1,485	5,235	3.5x
Convictions	585	940	1.6x
Accomodation periods	3,000	2,122	0.7x

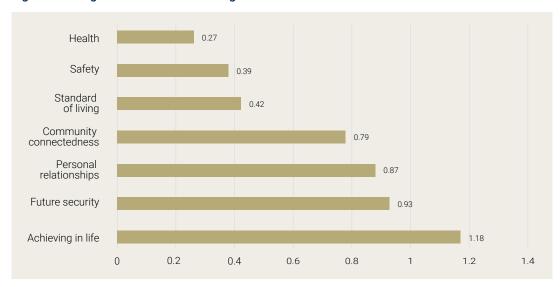
The variance in avoided services relative to the initial plan reflects amendments to the Counterfactual Rates as well as the actual number of participants, the number of deaths and the recorded Reductions in service usage.

## Wellbeing outcomes

Hutt St Centre uses the Personal Wellbeing Index (PWI) to measure changes and improvements in wellbeing across all of their programs.

The PWI was implemented in February 2021, and the sample size of participants who have completed initial and progress assessments remains relatively small, so results should be interpreted with caution. Improvements in scores (out of 10) across each of the seven domains measured are set out below.

Figure 7 Changes in Personal Wellbeing Index scores



# Financial report

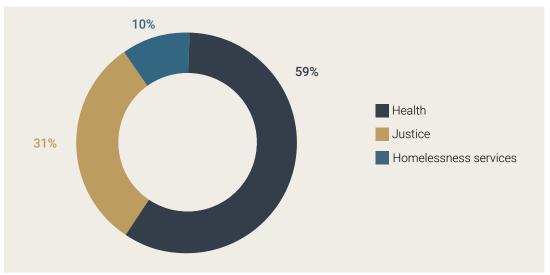
## **Program Savings and Outcome Payments**

Based upon the avoided services detailed above, the Aspire program has generated total SA Government **savings of \$25.1 million** over the five years to 30 June 2022, which is 200% of the initial plan. Of these savings:

- \$12.5 million relates to captured avoided services (arising during individuals' three-year support period); and
- \$12.6 million relates to future avoided services (estimated for the individuals who have completed their three-year Aspire support period).

The breakdown of savings by service area is illustrated below.





The Outcome Payment to be made by the SA Government following each Calculation Date is determined as:

- 100% of the first \$13.5 million of cumulative program savings; plus
- 50% of the next \$15 million of cumulative program savings; less
- all previous payments (\$13.37m to date).

Accordingly, an Outcome Payment of **\$5.90 million** will be paid to the Aspire SIB Trust on or before 31 December 2022.

### **Trust Assets and Cashflow**

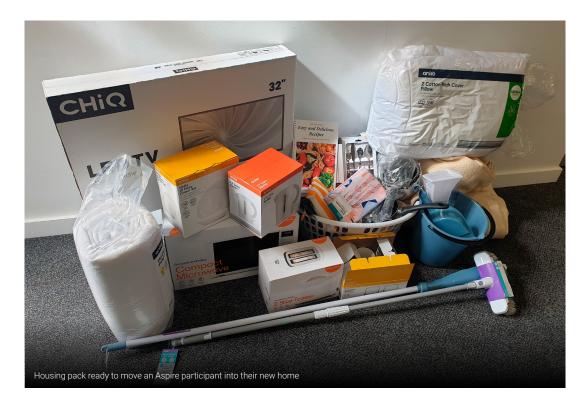
Performance Coupons in 2022-2024 and redemption payments, including redemption payments on termination, are linked to the value of assets in the Trust. From its commencement in April 2017 to 30 November 2022, cashflows to and from the Aspire SIB Trust (excluding GST) were as follows:

Table 5 Aspire SIB Trust cashflows from inception to 30 November 2022 (\$m)

	Target	Actual	Variance
Note subscription amounts	9.00	9.00	-
2. Government payments	7.71	13.37	5.66
3. Interest on cash <sup>8</sup>	0.78	0.74	(0.04)
Total Inflows	17.49	23.11	5.62
4. Payments to Hutt St Centre	9.44	9.30	(0.14)
5. Management and other costs	1.26	1.09	(0.18)
6. Investor Coupons	0.76	0.76	-
Total Outflows	11.47	11.15	(0.32)
Trust Assets	6.02	11.96	5.94

Trust Assets are held in term deposits and cash accounts.

The Aspire SIB Trust audited accounts are lodged with the Australian Charities and Not-for-profits Commission on an annual basis, and PwC recently issued an unqualified audit opinion on the FY22 accounts.



<sup>8.</sup> Does not include interest accrued on current term deposits

## Coupon payment

A Performance Coupon is payable within 10 business days of Coupon Determination Dates 5, 6 and 7. Coupon Determination Date 5 is 31 December 2022.

The Performance Coupon will be determined as each Noteholder's pro rata share of the Distributable Trust Assets as at Coupon Determination Date 5.

The Distributable Trust Assets are determined as the Trust Assets less the aggregate of:

- **a.** the maximum prospective amounts payable to Hutt St Centre under the Services Agreement and to SVA under the Management Deed;
- **b.** an appropriate allowance for any other future debts and liabilities, including payments to the Independent Certifier; and
- c. the outstanding principal amount of the Notes then on issue.

An estimate of the Distributable Trust Assets as at 31 December 2022 is included below. This figure includes an allowance for the earned Outcome Payment detailed above, but not for any future Outcome Payments that may be payable.

Table 6 Estimated Distributable Trust Assets as at 31 December 2022 (\$m)

	Actual
Trust Assets at 30 November 2022 (as per above)	11.96
Outcome Payment due	5.90
Other receivables9	0.04
Maximum prospective contractual payments	(2.24)
Allowance for future debts and liabilities <sup>10</sup>	(0.06)
Outstanding principal amount of all Notes	(9.00)
Distributable Trust Assets	6.59

If the Distributable Trust Assets as at 31 December 2022 are \$6.59m, a coupon of \$73.19 will be payable on each \$100 Note<sup>11</sup> on or before 16 January 2023. The exact amount will be advised when the coupon payment is made.

<sup>9.</sup> Interest on term deposits maturing prior to 31 December and GST refund due  $\,$ 

<sup>10.</sup> Independent certifier fees

<sup>11.</sup> Coupon entitlements are determined before redemptions

## **Redemption Amount**

A Redemption Amount is payable within 10 business days of Coupon Determination Dates 5, 6 and 7.

The Redemption Amount will be each Noteholder's pro rata share of the Redeemable Trust Assets as at Coupon Determination Date 5. The aggregate Redemption Amount payable in respect of Coupon Determination Dates 5 and 6 together may not exceed \$8 million.

Redeemable Trust Assets are equal to the Distributable Trust Assets plus the outstanding principal amount of all Notes. The estimated Redeemable Trust Assets at 31 December 2022 is thus \$15.59m million.

Accordingly, an aggregate Redemption Amount of \$8 million (the maximum) will be paid on or before 16 January 2023. **88.889% of Notes will be redeemed**. The number of Notes redeemed to each investor will be rounded down to the nearest whole Note, and Tranche 1 Notes will be redeemed before Tranche 2 Notes.

No Redemption Amount will be payable in respect of Coupon Determination Date 6 (31 December 2023) as the maximum redemption amount has been reached.



## **Projected Noteholder Payments**

The projected Noteholder cashflows under the terms set out in the Information Memorandum and the Circulating Resolutions issued in 2020 and 2022 are included in the chart below.

To generate these projections the following assumptions have been made:

- Future performance (Reduction in service utilisation) is maintained at the current level in the final two years of the Program
- 3.0% pa earnings on cash balances
- Maximum contractual payments to Hutt St Centre

All coupons and redemptions are paid on or about 31 December in the relevant year; capital drawdowns occurred on 31 March in the relevant year.

200 Actual Cashfows 150 88.89 100 50 73.19 9.85 2.51 2.00 2.00 2.00 2019 2020 2021 2022 2023 2024 (50)(100)Drawdowns Coupons Redemptions

Figure 9 Actual and Projected Noteholder payments per \$100 invested

These actual and projected cashflows represent an **internal rate of return of 14% per annum.** Neither SVA Nominees Pty Ltd (the issuer of the Aspire SIB Notes), Hutt St Centre, nor any other person guarantees that the projected outcomes will be achieved. If the actual outcomes achieved differ from the projected outcomes then the rate of return on the Notes may differ from that projected.



# Disclaimer and confidentiality

This document has been prepared by Social Ventures Australia (ACN 100 487 572) (**SVA**) as the Manager of the Aspire SIB Trust. Please refer to the Information Memorandum and the SIB Deed Poll and Purchase Deed for the Aspire Social Impact Bond dated 1 February 2017 for information on structure and terms. The information contained herein should be considered as indicative only and does not purport to contain all the information that any recipient may desire. SVA does not provide financial advice and recipients should seek independent financial advice. Further, statements in this report are not intended to be tax advice and investors should consult a professional tax adviser, if necessary, for tax advice required in connection with completion of tax returns.

Investors should note that past performance of the Aspire Program should not be treated as an indication of future performance. This document and all the information contained in it must not be disclosed to any person or replicated in any form without the prior written consent of SVA Nominees Pty Ltd (ACN 616 235 753) in its capacity as trustee of the Aspire SIB Trust.

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